



Greetings from East Harlem, where for the 15th consecutive spring, hundreds of girls and boys are eagerly anticipating their chance to head from the classroom to the ballfield and carry on the fast growing tradition that is the baseball and softball season at Harlem RBI.

As Harlem RBI heads into spring, the organization is pleased to re-present the Management Report, which offers an inside look at our programmatic, financial and operational developments in Fiscal Year 2005. Specifically, this issue gives an overview of Harlem RBI's programmatic growth, and presents details on a variety of key capacity building initiatives in the organization, including vital staff and Board additions. Harlem RBI's impressive fiscal performance in 2005 and projections for 2006 are also explained inside.

As Harlem RBI grows, we think it becomes increasingly important to demonstrate to all stakeholders that their efforts are having positive impacts on the lives of East Harlem youth. Harlem RBI wants all of its supporters to understand the return on their investment in the organization, and the Management Report is an effort to provide this lens.

Now fifteen years old, Harlem RBI continues to get both bigger and better as it delivers on the dream symbolized by the ballfield it first transformed in 1991. With an annual budget nearing \$3 million, an engaged and effective Board of Directors and an experienced, professional staff, Harlem RBI is poised for continued success. Hopefully this effort at sharing the fundamentals of our success will make you feel all the more secure that your generosity and commitment to Harlem RBI is put to good use and good work for the children and families of East Harlem.

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New York Mets star Centerfielder, Carlos Beltran, has been named "Honorary Commissioner" of Harlem RBI's REAL Kids Program and will donate \$500 per RBI he drives in during the 2006 Major Baseball League season to Harlem RBI.



■ PROGRAMS UPDATE

Harlem RBI programs raised the bar again in 2005, serving more youth with more programs and more program hours than ever before. The following chart briefly explains all of Harlem RBI's 2005 Programs for youth and includes information on ages and numbers of youth served, and brief program descriptions. Harlem RBI enrolled more than 500 youth last year, with all participants playing on a baseball or softball team and participating in off-the-field, year-round educational and enrichment activities.

In 2006, Harlem RBI will increase enrollment by almost 20%, serving over 600 youth in the award-winning REAL Kids and Team Enrichment Programs. The organization continues to increase capacity in order to engage more youth, evaluate and enhance programs, and better serve the needs of East Harlem children and families.

Program	Rookie League	After-School	REAL Kids Summer	TeamBuilders	TeamWorks	DreamWorks
Ages Served	7 – 8	9 – 12	9 – 12	13 – 14	15 – 16	17 – 18
Youth Served	60	115	210	64	64	64
Program Description	<ul style="list-style-type: none"> • Co-ed tee-ball teams focusing on instruction and fun 	<ul style="list-style-type: none"> • Mentoring activities in small peer groups with older Harlem RBI youth • Play in the baseball and softball league 	<ul style="list-style-type: none"> • Team-based activities in the classroom including literacy and enrichment • Play in a baseball and softball league 	<ul style="list-style-type: none"> • Team and project-based learning • Daily academic enrichment • Play in a baseball and softball league 	<ul style="list-style-type: none"> • Pre-employment activities • Mentoring of After-School Program Youth • Academic Support • Summer employment • Play in a baseball and softball league 	<ul style="list-style-type: none"> • SAT Preparation • College Visits • College Application • School-Year and Summer Employment
2006 Enhancements	Increasing to 120 youth	In January, this program became "REAL Kids After-School," including literacy, enrichment, health and sports components	Increasing to 240 youth and adding new literacy components to assist challenged readers	Increasing Academic Support	Increasing job placement opportunities and Academic Support options	Increased job placement opportunities; and State Regents Test preparation

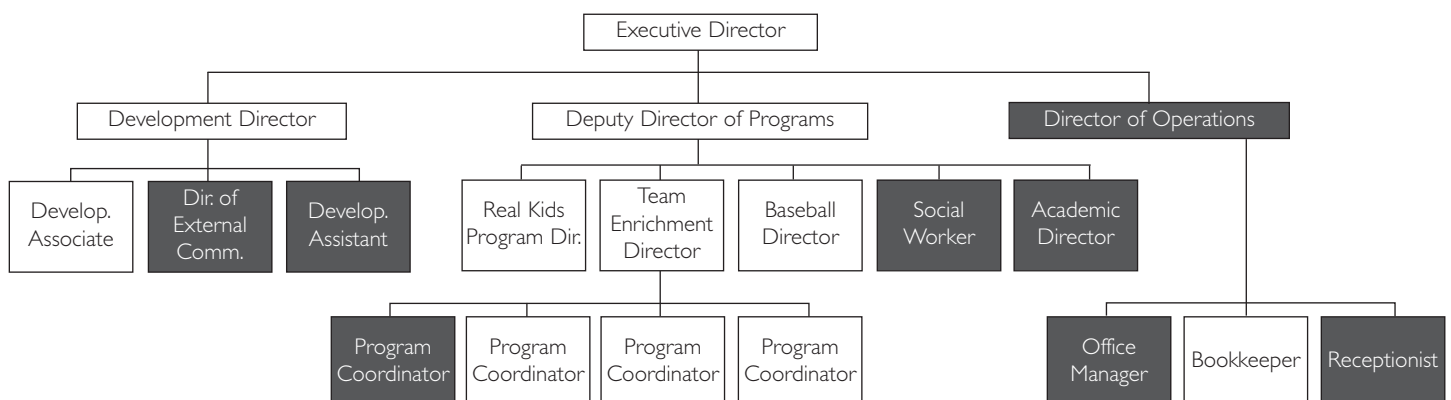
■ OPERATIONS UPDATE

Harlem RBI has increased capacity with several new key hires over the last 12 months. In 2005, programs added 4 new staff lines, including Team Enrichment Director Kanya Shabazz, Academic Director Trisha Williford and Senior Program Coordinator Kyle Helm. Harlem RBI also added its first ever full-time Social Worker, a role that will be filled by Kelly Adams in 2006.

The Development Department has also grown and changed. Else Resneck was hired in the fall of 2005 to fill the role of Director of External Communications. Her responsibilities include grant writing and key communications activities. Alexis Miller, Development Assistant, supports the Development Team in the areas of individual giving, communications, special events and data management.

Finally, ensuring that the organization can manage this wave of new employees is Harlem RBI's Operations Team, led by the organization's first ever Director of Operations, Joy Harris. Joy previously served as Managing Director at the East Harlem Tutorial Program and is responsible for Finance, Human Resources, Administration, Facilities, Information Technology and MIS. Harlem RBI also hired an Office Manager, Trishon Crawford, and a Receptionist, Evely Rondon, in 2005.

Building organizational infrastructure is vital to Harlem RBI's continued health and success. Increased capacity allows the organization to provide more East Harlem youth every year with the tools and confidence necessary to realize their dreams. The following organizational chart represents the significant staffing growth of the last year at Harlem RBI.



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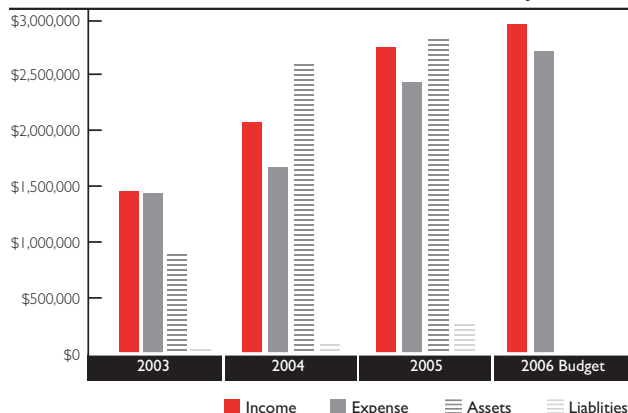
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Mr. Andrew M. Levy
Mr. Howard Lincoln
Mr. Jaylaan Llwellyn
Mr. John M. Maloney, Jr.
Ms. Kathy Martilla
Mr. David McCarthy
Mr. Frank H. McCourt, Jr.
Mr. Mitchell B. Modell
Mr. Jai Nanda
Outspoken LLC
Ms. Hilary Pereira
Ms. Kate Quinn
Ms. Liz Ravage
Mr. and Mrs. Harold Reynolds
Mr. and Mrs. Sean Richards
Ms. Tina Richards
Rodale
Ms. Deborah Rosenstock
Mr. Adam Rossol
Ms. Esther de Rothschild
Mr. Ira Saferstein
Mr. Tom Saporata
Ms. Amy Shapiro
Ms. Kirsten Sharet
Mr. Tony Shellman
Ms. Jenny Sinert
Mr. Shang Skipper
Ms. Megan Skord
Mr. Gerry Sobel
Mr. Peter A. Spina
Mr. Rusty Staub
Mr. Hakan Swahn
Mr. Tony Tavares
Mr. Peter Warner
Mr. Fred Wilpon
Mr. Jeff Wilpon
Ms. Janet Wolf
Mr. Richard Wolf
Ms. Claudia Zeldin and
Mr. Daniel Katzner

FINANCE REPORT

As Harlem RBI grows, the organization's fiscal viability, stability and efficiency grow with it. The following charts present the basic facts of Harlem RBI's performance in Fiscal Year 2005.

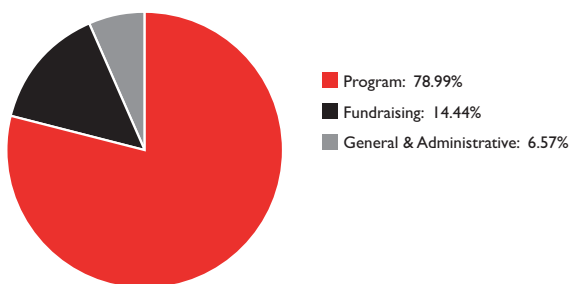
2003 - 2006 FINANCIAL PERFORMANCE AND PROJECTIONS



	2004	2005	% Change
Income	\$2,071,020	\$2,737,232	32.17%
Expense	\$1,664,875	\$2,429,659	45.94%
Assets	\$2,611,719	\$2,824,989	8.17%
Liability	\$113,372	\$262,392	131.44%

Harlem RBI's income and expense trends remain on a steep upward climb thanks to increased organizational capacity and a clear strategic focus on growing program quality and the number of youth that Harlem RBI serves each year.

2005 EXPENSE BREAKDOWN



	2005
Program	\$1,804,738
Fundraising	\$329,921
General & Administrative	\$150,201
Total	\$2,284,860

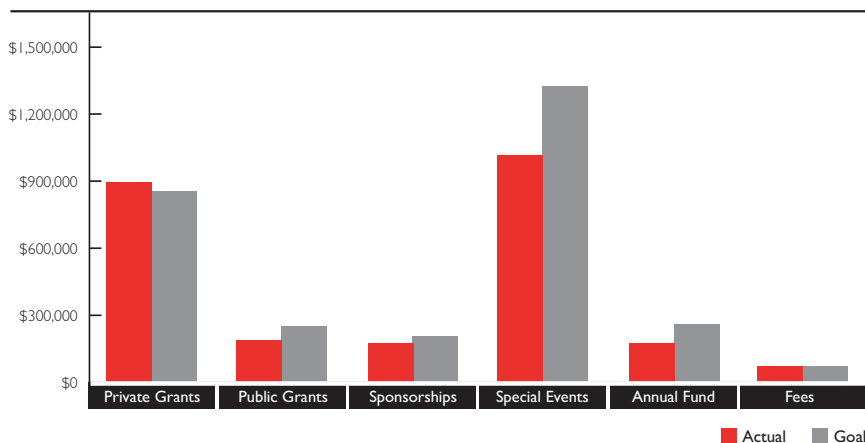
80% of all Harlem RBI expenses go toward direct service programming for East Harlem youth. As Harlem RBI grows, the organization is becoming increasingly efficient at service delivery, ensuring that program growth always outpaces the growth of fundraising and administrative costs.

DEVELOPMENT REPORT

In 2005, total operational revenue increased by 18% – to \$2.3 Million – thanks to growth in virtually all major campaign areas. Notable successes included:

- Bids for Kids 2005, the organization's first ever \$1M fundraising benefit
- Casino Night, a first time Young Professionals event that grossed \$55,000 and attracted over 400 people – of which 250 are brand new individual donors
- 20% increase in grant revenues to almost \$1.1M thanks to 3 first time awards from the *NYC Department of Youth and Community Development* and a major first time gift from the *Robin Hood Foundation*.

2005 ACTUAL FUNDS RAISED VS 2006 GOALS



	2005 Actual	2006 Goal
Private Grants	\$894,000	\$850,000
Public Grants	\$187,679	\$250,000
Sponsorship	\$177,500	\$200,000
Special Events	\$1,017,259	\$1,325,000
Giving	\$175,628	\$260,000
Fees	\$73,364	\$75,000

The chart above shows a comparison of 2005 revenues versus projections for 2006. Harlem RBI expects to see revenue grow for the 10th consecutive year in 2006, thanks to increasingly strong programs, organizational capacity and leadership. Harlem RBI's goal is to increase revenues by 17% – to \$3M in FY2006.

■ BOARD UPDATE

Harlem RBI added three new Board Members in 2005:

Jeff Samberg of Campfire, LLC and the Samberg Family Foundation, **Katherine DeFoyd** of Hudson Heights Partners, and **Christopher Leonard** of Alphadyne Asset Management.

2006 additions to the Board include **Michael Buckley** of the Brunswick Group and **Ronald Taylor** of KPMG. Also, in January 2006, **Jenny Valdez** became Harlem RBI's first ever alumna member of the Board of Directors.

Rotating off the Board after long years of dedicated and expert service were **Fran Farrell**, **Jim Flanigan** and former Chairman **Bob McCord**. All three will remain active and involved as members of the newly reconstituted Home Run Leadership Council. Other 2005 HRLC inductees include longtime supporters Bill Bartholomay, Roberto Clemente, Jr., Omar Minaya, Sharon Robinson and Walter Zacharius.

2005 Board Facts

As Harlem RBI grows, so too does the role of the Board of Directors, who continue to excel as organization stewards. A brief look at the Board's performance in 2005 includes the following impressive facts about their commitment:

- | | | |
|--|-----------|----------------|
| • Average Attendance at Board Meetings in 2005: | 78% | (10% increase) |
| • % of Directors making financial contributions in 2005: | 100% | (no change) |
| • Average contribution in 2005: | \$17,491 | (32% increase) |
| • Median contribution in 2005: | \$4,650 | (43% increase) |
| • Total Board Contributions in 2005: | \$332,330 | (56% increase) |

■ HARLEM RBI NOTEWORTHY NEWS

RBI for Harlem RBI: Harlem RBI welcomes New York Mets Centerfielder, Carlos Beltran, as the Honorary REAL Kids Commissioner! As part of his commitment to Harlem RBI, Beltran will donate \$500 for every one of his 2006 Runs Batted In!

It is our pleasure to announce that Harlem RBI is the 2006 recipient of two prominent and highly competitive awards:

- Harlem RBI's REAL Kids Program received the Johns Hopkins University Center for Summer Learning's 2006 "Excellence in Summer Learning Award."
- Harlem RBI's Team Enrichment Program was named the winner of the New York Life Foundation's Annual Award Program.

Harlem RBI is celebrating its' 15th birthday in 2006! Keep your eyes open for the announcement of an anniversary event in the fall.

■ BOARD OF DIRECTORS

David Cohen
New York Mets

Michael Buckley
Brunswick Group

Charlie Butler
Runner's World Magazine

Katherine DeFoyd
Hudson Heights Partners

Stuart A. Fraser
Cantor Fitzgerald

Daniel M. Healy
North Fork Bank

Marc Jaffe
RedTie Media

Steven Kessner
RE Group, Inc.

Chris Leonard
Alphadyne Asset Management

Gilbert Liu
Baker & McKenzie

Vidya Rajarao
PricewaterhouseCoopers

Kenneth Rosh
*Fried, Frank, Harris,
Shriver & Jacobson LLP*

Jeff Samberg
Campfire, LLC

Robert Sheehan
*Skadden, Arps, Slate,
Meagher, & Flom*

Ronald Taylor
KPMG LLP

Jenny Valdez
Harlem RBI Alumna

Gregg Walker
Viacom

Claudia Zeldin
Community Resource Exchange

■ HOME RUN LEADERSHIP COUNCIL

Bill Bartholomay
Willis Group Holdings

Ken Burns
Documentarian

Roberto Clemente, Jr.
WFAN

Robert Costas
NBC Sports/HBO Sports

Francis X. Farrell
National Geographic Adventure

Jim Flanigan
General Mills Corporation

Keith Hernandez
New York Mets

Jeff Idelson
*National Baseball Hall
of Fame & Museum*

Robert R. McCord
Vere

Omar Minaya
New York Mets

John "Buck" O'Neil
Negro Leagues Baseball Museum

Sharon Robinson
Major League Baseball

Arlen West
Parachute Properties

Walter Zacharius
Kensington Publishing Corporation

Richard A. Berlin
Executive Director